

2023 Modern Communications Line Card

WE'RE THE ONLY SOURCE YOU NEED TO INCREASE YOUR BOTTOM LINE

Because we're not just another provider of technology products and solutions. We're an extension of your business—saving you time and money by providing you with the programs, tools, and trusted advisors you need to get ahead, and stay ahead, of your competition.



TRUSTED ADVISORS

We have teams that provide partners with the right solutions, expertise, training, and support.



TOOLS

We create tools and platforms that help partners work more efficiently and build revenue streams.



PROGRAMS

We manage and extend partners' purchasing power, and help them sell more effectively.



MICROSOFT TEAMS ROOMS

- Multi-Vendor Training
- Design and Enablement



PROFESSIONAL AND DEPLOYMENT SERVICES



PRE-SALES DESIGN AND ENGINEERING



CUSTOM CONFIGURATION CENTER

- Provisioning
- Kitting
- Packaging/Bundling



CORE PARTNER PORTAL

- Inventory
- Pricing
- Ordering
- Invoices
- Serial Numbers



API/EDI CAPABILITIES



DEVICE+ (DEVICE AS A SERVICE FINANCING)



E-RATE PROGRAM



UCAAS AND CCAAS PROVIDERS

- On-Prem
- Cloud (Public/Private)
- Hybrid
- Agnostic Engineering Resources
- CX Program



RETURNS MANAGEMENT FOR ITSPs

Communications Supplier List

UNIFIED COMMUNICATIONS AND COLLABORATION PLATFORMS

Premise	<ul style="list-style-type: none"> • Avaya • Allworx 	<ul style="list-style-type: none"> • Digium • Mitel 	<ul style="list-style-type: none"> • Sangoma
Cloud / SaaS	<ul style="list-style-type: none"> • 8x8 • Avaya 	<ul style="list-style-type: none"> • Intermedia • Mitel 	
SBC	<ul style="list-style-type: none"> • Audiocodes • Adtran 	<ul style="list-style-type: none"> • Avaya • Ribbon 	
Applications / Accessories	<ul style="list-style-type: none"> • Adtran • Computer Instruments • Dialogic 	<ul style="list-style-type: none"> • DuVoice • Redsky • Spectralink 	<ul style="list-style-type: none"> • XPCC

IP PHONES AND AUDIO DEVICES

IP Phones	<ul style="list-style-type: none"> • Audiocodes • Avaya • Mitel 	<ul style="list-style-type: none"> • Poly • Spectralink • Vtech 	<ul style="list-style-type: none"> • Yealink
Audio Devices	<ul style="list-style-type: none"> • Audiocodes • Crestron 	<ul style="list-style-type: none"> • Jabra • Poly 	<ul style="list-style-type: none"> • Yamaha • Yealink
Headsets	<ul style="list-style-type: none"> • EPOS • Jabra 	<ul style="list-style-type: none"> • Logitech • Poly 	<ul style="list-style-type: none"> • Yealink

VIDEO CONFERENCE ROOM SOLUTIONS

Cross Platform Room Solutions	<ul style="list-style-type: none"> • Audiocodes • Crestron • EPOS 	<ul style="list-style-type: none"> • Jabra • Logitech • Poly 	<ul style="list-style-type: none"> • Yealink
Microsoft Teams Rooms Solutions	<ul style="list-style-type: none"> • Audiocodes • Crestron • EPOS 	<ul style="list-style-type: none"> • Jabra • Logitech • Poly 	<ul style="list-style-type: none"> • Yealink
Zoom Room Solutions	<ul style="list-style-type: none"> • Audiocodes • Crestron 	<ul style="list-style-type: none"> • Jabra • Logitech 	<ul style="list-style-type: none"> • Poly • Yealink

A/V, PAGING, AND SPEAKERS

<ul style="list-style-type: none"> • Algo • Avizia/Amwell • Avteq 	<ul style="list-style-type: none"> • Barco • Bogen • Calero 	<ul style="list-style-type: none"> • Chief • Crestron • LG 	<ul style="list-style-type: none"> • Lightwire • Salamander Design • Valcom 	<ul style="list-style-type: none"> • Yamaha / Revoloabs
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