scansource®
pos and barcode

From the largest inventory to the most accurate shipping to expert tech support and everything in between, ScanSource POS and Barcode proudly partners with these leading manufacturers:

3M	ALIEN	APC by Schneider Electric	APG CASH DRAWER®
ARCHELON KEEP YOUR TABLETS SAFE	aruba NETWORKS	bematech	C2G GET CONNECTED
CAP|Software	CHERRY	CISCO	CITIZEN Micro HumanTech
code	COGNITIVE TPG	DATALOGIC THE VISION IS YOURS	datamax·o'neil right by our customers.
Digi Connectware™	DT Research	ecom MOBILE SAFETY	elo TOUCH SOLUTIONS
enovate MEDICAL	EPSON EXCEED YOUR VISION	FL	GTS GLOBAL TECHNOLOGY SYSTEMS
Honeywell	ICVERIFY®	IDTECH Value through Innovation	ingenico GROUP
IntelliTrack	J2 AURES Group	JANAM	MAGTEK® SECURITY FROM THE INSIDE
MCL TECHNOLOGIES	Microsemi.	MMF POS	NCR
OPTICON	Panasonic	pcAmerica Retail and Restaurant Solutions	PCTEL® Connected Solutions
PioneerPOS we can really do it	Portsmith TECHNOLOGIES	POSIFLEX™	POSX POINT OF SALE SIMPLIFIED
PRINTRONIX	RAM MOUNTS WWW.RAMMOUNT.COM	redbeam	Ruckus Simply Better Wireless.
SATO	SEAGULL SCIENTIFIC	socket mobile	SOTI®
SPECIALTY ROLL PRODUCTS INC.	TOSHIBA Leading Innovation >>>	TRANSACT Technologies Incorporated	unitech because we care
	Verifone®	wavelink®	ZEBRA TECHNOLOGIES

ScanSource POS and Barcode manufacturers listed by category:

Accessories
— Archelon
— FineLine Technologies
— Portsmith Technologies
— Zebra Technologies

Barcode Printers
— CognitiveTPG
— Datamax-O'Neil
— Honeywell
— Printronix
— SATO
— Zebra Technologies

Barcode Scanners
— Code
— Datalogic
— ecom instruments
— Honeywell
— Honeywell Batteries
— ID TECH
— NCR
— Opticon
— POS-X
— Socket Mobile
— Unitech
— Zebra Technologies

Barcode Software
— Honeywell
— IntelliTrack
— MCL Technologies
— RedBeam
— SATO
— Seagull Scientific
— Socket Mobile
— Wavelink
— Zebra Technologies

Barcode Verifiers
— Printronix

Cables/Connectivity
— C2G (formerly Cables To Go)

Card Printers
— Zebra Technologies

Cash Drawers
— APG Cash Drawer
— Bematech
— MMF POS
— NCR
— POS-X
— Toshiba Global Commerce Solutions

Customer Displays
— Bematech
— Epson
— NCR
— PioneerPOS
— POS-X
— Toshiba Global Commerce Solutions
— Zebra Technologies

Magstripe Readers
— Bematech
— Honeywell
— ID TECH
— MagTek
— PioneerPOS
— POS-X
— Socket Mobile
— Unitech
— Zebra Technologies

Media
— CognitiveTPG
— Honeywell
— Printronix
— RedBeam
— SATO
— TransAct Technologies
— Zebra Technologies

Mobile Carts
— Enovate Medical

Mobile Computer Software
— Datalogic
— Honeywell
— IntelliTrack
— MCL Technologies
— Opticon
— RedBeam
— Socket Mobile
— SOTI
— Unitech
— Wavelink
— Zebra Technologies

Mobile Computers
— Datalogic
— DT Research
— ecom instruments
— Honeywell
— Honeywell Batteries
— Janam Technologies
— Opticon
— Socket Mobile
— Unitech
— Zebra Technologies

Mounting Options
— RAM Mounts

Network Infrastructure/Security
— Aruba Networks
— Cisco
— Ruckus Wireless
— Zebra Technologies

Payment Terminals
— ID TECH
— Ingenico
— NCR
— VeriFone
— Zebra Technologies

Point-of-Care Carts and Mounts
— Enovate Medical

Portable Printers
— Citizen Systems America
— CognitiveTPG
— Datamax-O'Neil
— Epson
— Honeywell
— Honeywell Batteries
— SATO
— Unitech
— Zebra Technologies

POS and Programmable Keyboards
— Bematech
— CHERRY
— ID TECH
— NCR
— Toshiba Global Commerce Solutions
— Unitech

POS Printers
— Bematech
— Citizen Systems America
— CognitiveTPG
— Datamax-O'Neil
— Epson
— NCR
— PioneerPOS
— POS-X
— Toshiba Global Commerce Solutions
— TransAct Technologies
— Zebra Technologies

POS Software
— CAP Software
— ICVERIFY Software
— pcAmerica

POS Systems
— Bematech
— Elo Touch Solutions
— Epson
— J2 Retail Systems
— NCR
— Panasonic
— PioneerPOS
— Posiflex
— POS-X
— Socket Mobile
— Toshiba Global Commerce Solutions

RFID Media
— Honeywell
— Printronix
— Zebra Technologies

RFID Printers
— CognitiveTPG
— Datamax-O'Neil
— Honeywell
— Printronix
— SATO
— Zebra Technologies

RFID Readers
— ecom instruments
— Honeywell
— Socket Mobile
— Unitech
— Zebra Technologies

Touch Systems and Monitors
— 3M Touch Systems
— Bematech
— Elo Touch Solutions
— Epson
— J2 Retail Systems
— NCR
— Panasonic
— PioneerPOS
— Posiflex
— POS-X
— Toshiba Global Commerce Solutions
— Zebra Technologies

UPS Backup Systems
— American Power Conversion (APC)
— NCR

Wireless Infrastructure
— Aruba Networks
— Cisco
— Digi
— Ruckus Wireless
— Unitech
— Zebra Technologies

SCANSOURCE CATALYST PROUDLY PARTNERS WITH THESE LEADING MANUFACTURERS

ADTRAN

APC by Schneider Electric

aruba NETWORKS

AudioCodes

AVAYA The Power of We

AVTEQ

BOGEN COMMUNICATIONS, INC.

CALERO formerly Veramark

CHIEF

CISCO

ci

DATEL Software Solutions, LLC

DuVoice

EATON Powering Business Worldwide

Extreme networks

Infoblox

TW Linx Communications Products Surge Protection Solutions

Jabra YOU'RE ON

MERU NETWORKS

METROPOLIS

Microsemi

MULTITECH

ORACLE COMMUNICATIONS

PCTEL Connected Solutions

plantronics

Polycom

RedSky

revolabs

Ruckus Simply Better Wireless.

spectralink The WorkSmart Company

telylabs

TRISYS

VALCOM

XTREME Power Conversion

ZEBRA TECHNOLOGIES

INTEGRATED SOLUTIONS

aruba NETWORKS | EMC²

aruba NETWORKS | viawest Cloud | Colocation Managed Services

AVAYA The Power of We | EMC²

AVAYA The Power of We | viawest Cloud | Colocation Managed Services

800.790.2029 • SCANSOURCECATALYST.COM

UNIFIED COMMUNICATIONS

ADTRAN
• VoIP gateways and switches

APC 🍁
• UPS and power protectors

Aruba Networks 🍁
• WLAN infrastructure
• virtual branch networks

AudioCodes 🍁
• VoIP gateway
• telephony

Avaya
• unified communications
• contact centers

AVTEQ 🍁
• videoconferencing carts, mounts and A/V furniture

Bogen 🍁
• paging

Calero 🍁
• call accounting software

Chief 🍁
• professional A/V mount & rack solutions

Cisco
• voice, video, conferencing
• contact centers

Computer Instruments 🍁
• interactive voice response

Datel 🍁
• contact centers
• call accounting software

DuVoice 🍁
• unified messaging and voicemail

Eaton 🍁
• UPS and power protectors

Extreme Networks 🍁
• switches
• network management
• network analytics
• LAN/WLAN infrastructure

ITW Linx 🍁
• surge protectors

Jabra 🍁
• headsets/accessories

Meru Networks 🍁
• WLAN infrastructure

Metropolis Technologies 🍁
• call accounting software
• call reporting & 911 solutions

MultiTech 🍁
• VoIP gateway
• fax finder server

Oracle Communications 🍁
• enterprise session border controllers
• web communications (WebRTC)
• network monitoring and troubleshooting

Plantronics 🍁
• headsets/accessories

Polycom 🍁
• audio conferencing
• wireless telephones

RedSky 🍁
• E911 solutions for enterprises and government

Revolabs
• conference audio solutions for any environment

Spectralink 🍁
• audio conferencing
• wireless telephones

Tely Labs 🍁
• voice, video, conferencing
• content sharing

Trisys 🍁
• call accounting software

Valcom 🍁
• paging

XPC (Xtreme Power) 🍁
• UPS, rack power distribution units, and portable cooling

Zebra Technologies 🍁
• converged enterprise communications
• WLAN infrastructure

NETWORKING

ADTRAN
• IP voice and data convergence

APC 🍁
• UPS and power protectors

Aruba Networks 🍁
• WLAN infrastructure
• virtual branch networks

AudioCodes 🍁
• VoIP gateway
• telephony

Avaya
• enterprise data solutions

Cisco
• SMB and enterprise infrastructure
• WLAN, BYOD, security

Eaton 🍁
• UPS and power protectors

Extreme Networks 🍁
• SMB & enterprise LAN/WLAN infrastructure
• network management
• network analytics

Infoblox 🍁
• network automation and monitoring

ITW Linx 🍁
• surge protectors

Meru Networks 🍁
• WLAN infrastructure

Microsemi 🍁
• midspan/power products

MultiTech 🍁
• VoIP gateway
• fax finder server

PCTEL 🍁
• wireless accessories

Ruckus Wireless 🍁
• managed wireless LAN services
• WLAN infrastructure and virtual branch networks

XPC (Xtreme Power) 🍁
• UPS, rack power distribution units, and portable cooling

Zebra Technologies 🍁
• WLAN infrastructure

SERVICES

ScanSource Catalyst Services
• Avaya Client Services
• FastPath Enablement Program
• Technical Support
• Design Services

ScanSource Services Group
• Cloud Services
• Custom Configuration
• Education Services
• Marketing Services
• Professional Services

Reseller Financial Services
FLOORING
• GE Commercial Distribution Finance Corporation
• De Lage Landen Financial Services, Inc.
• IBM Credit LLC

LEASING
• Avaya Financial Services
• LEAF Capital Funding, LLC
• Macquarie Equipment Finance, Inc.

WORKING CAPITAL
• Action Capital Corporation

INTEGRATED SOLUTIONS

Aruba Networks + EMC 🍁
• wireless management

Aruba Networks + ViaWest 🍁
• device management

Avaya + EMC
• virtualized deployment for UC stacks

Avaya + ViaWest
• hosted Avaya IP Office™

scansource
catalyst

🍁 Denotes products shippable into Canada

MORE

More happens. With ScanSource.

scansource communications | **vendor partners**

ADTRAN | AGT | allworx communications without compromise | APC by Schneider Electric | aruba NETWORKS

AudioCodes | AVTEQ | BARCO Visibly yours | BOGEN COMMUNICATIONS, INC. | BROADSOFT Innovation calling.

C2G GET CONNECTED | CHIEF | CISCO | commandcentral everything you need at your service | CRESTRON

Dialogic | EATON Powering Business Worldwide | edgewater NETWORKS | elo TOUCH SOLUTIONS | EPSON EXCEED YOUR VISION

Extreme networks | GE Capital | green cloud TECHNOLOGIES INNOVATIVE TECHNOLOGY. EFFICIENT SOLUTIONS. | Jabra YOU'RE ON | Microsemi

Microsoft | MOTOROLA SOLUTIONS Value Added Distributor | MultiTech Systems | ORION | Panasonic

PGi PARTNER | plantronics | Polycom | revolabs | Ruckus Simply Better Wireless.

scansource services group | ShoreTel | Sonus | spectralink solving every day

totalcoverage | VALCOM

1114

AUDIO AND CONTENT SHARING
Barco
Bogen
Elo Touch Solutions
Epson
Microsoft
Polycom
Revolabs
ShoreTel
Valcom

AUDIO CONFERENCING
Polycom
Revolabs
ShoreTel

FINANCIAL SERVICES
GE Capital
Polycom Capital
ScanSource Reseller Financial Services

FURNITURE AND MOUNTS
AVTEQ
Chief
Polycom

HEADSETS
Jabra
Plantronics
Sennheiser

INTERACTIVE DISPLAYS AND TABLETS
Barco
Crestron
Elo Touch Solutions
Epson
Orion
Panasonic
ViewZ

SERVICES
AGT
Command Central
Greencloud
PGI
ScanSource Services Group
Total Coverage

SWITCHES/ROUTERS/POE/CABLES
ADTRAN
Aruba Networks
Broadsoft
C2G
Cisco
Extreme Networks
Microsemi

TELEPHONY
Allworx
AudioCodes
Cisco
Dialogic
Microsoft
Polycom
ShoreTel
SpectraLink

UPS AND POWER PROTECTORS
APC
Eaton

VIDEOCONFERENCING
Microsoft
Polycom

VOIP GATEWAYS/SBCS
ADTRAN
AudioCodes
Dialogic
Edgewater Networks
MultiTech
Sonus

WIRELESS/MOBILITY
Aruba Networks
Cisco
Extreme Networks
Jabra
Motorola Solutions
Plantronics
Ruckus
ShoreTel
SpectraLink

DIRECTOR OF BUSINESS DEVELOPMENT - NA & CANADA
MONICA FISH
877.847.7000 x4442
monica.fish@scansource.com

NORTHWEST & WESTERN CANADA
RUSSELL HOUGH, Business Development
877.847.7000 x8337
russell.hough@scansource.com

SOUTHWEST
DAVE CASSONE, Business Development
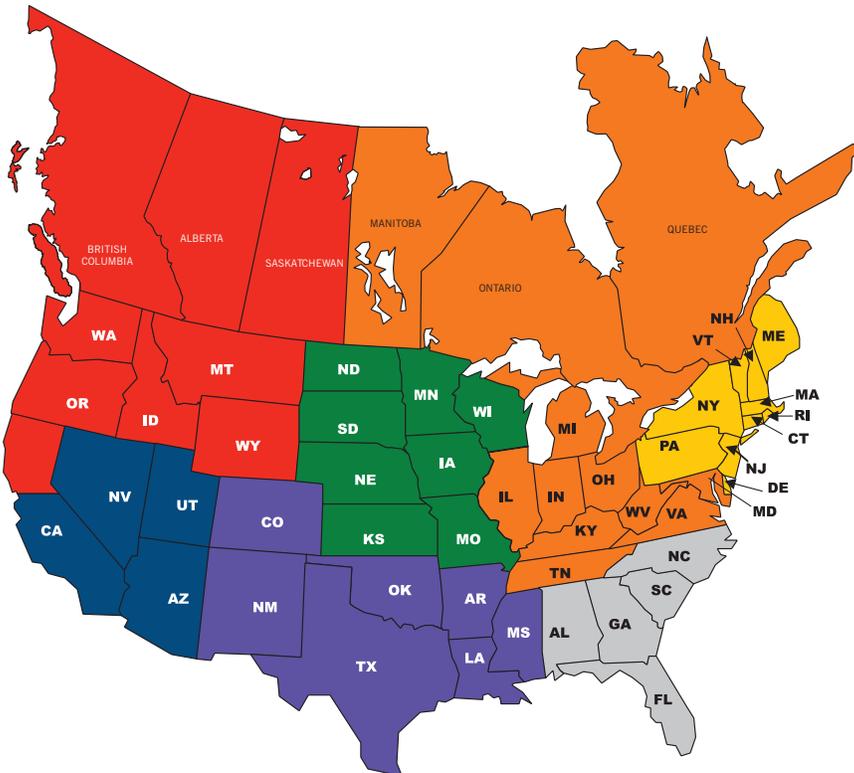877.847.7000 x2453
dave.cassone@scansource.com

NORTH CENTRAL
KELLY PLATT, Business Development
877.847.7000 x2231
kelly.platt@scansource.com

SOUTH CENTRAL
PAULA PAPST, Business Development
877.847.7000 x2244
paula.papst@scansource.com

GREAT LAKES & EASTERN CANADA
BRADLEY CARSON, Business Development
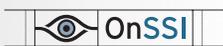877.847.7000 x2221
bradley.carson@scansource.com

NORTHEAST
HAROLD HUGHES, Business Development
877.847.7000 x8263
harold.hughes@scansource.com

SOUTHEAST
WESLEY BRAY, Business Development
877.847.7000 x4315
wesley.bray@scansource.com

scansource security | VENDOR PARTNERS

Vendor partner logos:

Arecont Vision — megapixel technology... beyond imagination
AXIS COMMUNICATIONS
CISCO
MARCH networks — An Infinova Company
Panasonic
Ruckus — Simply Better Wireless.
SAMSUNG
SONY

ACTi — Connecting Vision
ADTRAN
AIPHONE
Altronix
APC by Schneider Electric

aruba NETWORKS
AWID — APPLIED WIRELESS ID
BOSCH — Invented for life
Canon — IP Security Cameras
comnet — Communication Networks

computar GANZ
CredentialExpress
Datacard Group
DITEK
dotworkz SYSTEMS — Innovative remote video solutions

DSC
dvtel
EATON — Powering Business Worldwide
elo TOUCH SOLUTIONS
EverFocus

exacq — From Tyco Security Products
Extreme networks
FLIR
FUJIFILM
hes — ASSA ABLOY

HID
ImmerVision — Enables 360°
interlogix
iomnis
IPCONFIGURE

KEYSCAN — ACCESS CONTROL SYSTEMS
LifeSafety Power
Microsemi
milestone
MOBOTIX — Security-Vision-Systems

MOOG
MOTOROLA SOLUTIONS — Value Added Distributor
NEXT LEVEL SECURITY SYSTEMS
NVT
Observint TECHNOLOGIES

OnSSI
Paxton Access
PCTEL — Connected Solutions
Pivot
rayTEC

RCI — RUTHERFORD CONTROLS
STI — Safety Technology International, Inc.
SECURITRON — ASSA ABLOY
SDC — SECURITY DOOR CONTROLS
speco technologies

STEEL FIN SERVERS
TAMRON
UBIQUITI NETWORKS
veracity
VideoIQ — an avigilon company

VMP — VIDEO MOUNT PRODUCTS
ViewZ
ZEBRA TECHNOLOGIES — SEE MORE. DO MORE.

CALL SCANSOURCE SECURITY TODAY AT 800.964.8994 • SCANSOURCESECURITY.COM

COUNT ON
SCANSOURCE SECURITY

Our goal at ScanSource Security is to help our reseller partners grow. Our line card of industry-leading manufacturers covers everything from network surveillance cameras, enclosures and lenses to wireless and complete access control systems. We invest in the resources, programs and people that can help you find and close more deals. And, you'll never have to worry about us competing against you — as we will never sell to an end user. As your value-added distributor and partner in the market place, we are committed to providing you with the tools and resources you need for success.

Account Manager – Your Account Manager is not only knowledgeable and responsive, but also manages only a limited number of customers to provide great service.

- Learn and understand your business inside and out
- Work to help you profitably grow your business
- Assist in navigating vendor programs and registering special projects

No End User Sales – We are committed to working as a partner, not your competitor. That's why at ScanSource Security, one of our most sacred promises is to never sell to an end user. It's not fair to you, and we won't do it now, or ever.

Technical Design and Support – Our Technical Design and Support team will be available to you during business hours, offering up-to-date, in-depth knowledge of ALL products. And, as a customer you have access to service at 800.964.8994, option 3.

- Pre-sale design and post-sale troubleshooting
- Interoperability expertise
- SNAP portal to help you find the right product for the solution

Marketing Services – Get marketing assistance from professionals who know this industry inside and out. We can help with everything from strategic planning and brand development to event planning and execution, direct mail creation, email blasts, telemarketing services and more.

Professional Services – Grow your list of offerings without the added investment of start-up costs.

- Custom configuration services (i.e. loading IP addresses, installing lenses, etc.)
- Network assessments and network vulnerability assessments
- Programming and implementation (staged rollouts) services

Free Shipping – ScanSource Security offers free ground shipping and two-day shipping at ground rates. We can also drop ship products to your end customer blind, meaning our information is never on the packing slip or box.